

## AREA SALES MANAGER

Intamin Amusement Rides Int. Corp. Est. world's leader manufacturer of amusement and theme park equipment is seeking for his affiliate ABC Rides an Area Sales Manager for German speaking and Scandinavian countries.

### RESPONSIBILITIES

- Perform sales visit to potential and current customer in the territories assigned
- Secure sale for the company directly with contract negotiations based on company standard
- Built relationship to perform sales duty and develop customer awareness of the company products
- Assisting with preparation of documentations and presentations

### REQUIREMENTS

- Preferably experience in equipment sales
- Strong written and spoken communication skills in German and English
- Being objective in a matter and ability to solve problems
- Being able to distinguish facts from irrelevant detail
- Good organizational and time management skills

We look forward to receiving your complete application documents at [bewerbung@intamin.com](mailto:bewerbung@intamin.com).  
For any questions please contact Mr. Alexander Biedermann D +423 237 03 67.

