

USA SALES MANAGER

For Intamin Ltd., a world's leading manufacturer of amusement and theme park equipment we are seeking for its Glen Burnie (MD) office a Sales Manager covering the USA and Canada.

RESPONSIBILITIES

- Perform sales visits to potential and current customers in USA and Canada.
- Building customer relationships and enhancing customer awareness of company products.
- Contract negotiation and direct closing of sales contracts based on company standards.
- Assisting with preparation of product documentation and presentations.
- Attend industry tradeshows and events.
- Provide feedback to the USA Director of Sales on new product development and customer expectations.

REQUIREMENTS

- Prior sales experience working directly with customers, preferably in equipment sales.
- Strong communication skills being persuasive, sales driven and customer focused.
- Demonstrated ability to develop engaged customer relationships being able to solve customer issues.
- Ability to prioritize and focus on important facts.
- Proficient computer user skills including MS Office and smartphones.
- Good organizational and time management skills.
- Willingness to travel up to 50% of the time with office based in Glen Burnie (MD).

Intamin is committed to hiring and maintaining a diverse workforce. Qualified applicants will receive consideration without regard to age, race, color, national origin, religion, sex, sexual orientation, gender identity, gender expression, veteran status, or disability.

We are looking forward to receiving your CV joined with your letter of motivation at HR@intamin.com.

Personal interviews will take place in the US directly with the responsible contacts at Intamin Ltd.